Unit 1 Deals

<u>مبيعات</u>

اجب على الأسئلة من 1-6 بناء على النص الذي سيذاع. اتبع التعليمات في الأسئلة 2 و5, أحط بدائرة حرف الإجابة الصحيحة في باقي الأسئلة. (30) علامة, لكل إجابة صحيحة 30

עסקאות

ענה על השאלות 1–6, על פי השידור. בשאלות 2 ו-5, בצע את ההוראה. בשאר השאלות, הקף במעגל את האות של התשובה הנכונה.

> (30 נקודות; לכל תשובה נכונה—5 נקודות)

Answer questions 1–6 according to the broadcast. In questions 2 and 5, follow the instructions. In the other questions, circle the letter of the correct answer.

- 1) Andy Wilson says that people like deals (—).
 - a) even though they know that the deals aren't always so good
 - b) because they like to get things that they don't have to pay for
 - c) even though the deals are never really good
- 2) FILL IN THE CORRECT NUMBER.

In Wilson's example of the pasta deal, the supermarket is offering a deal — three bags of pasta for _____ shekels.

- 3) By giving the example of the pasta deal, Andy Wilson explains that (—).
 - a) you don't always pay less with deals
 - b) you usually save money with deals
 - c) getting something free is never a good deal
- 4) The shirt deal is an example of a deal that (—).
 - a) no one really needs
 - b) may cause you to buy something you don't need
 - c) usually doesn't save you money
- 5) CIRCLE THE CORRECT ANSWER, YES or NO.

Two thousand shekels for an old computer is cheap. YES / NO

- 6) What is Wilson's conclusion about deals?
 - a) Never spend your money on a deal.
 - b) If you need something, wait for a deal to buy it.
 - c) Check deals carefully to make sure that they are good.

טיפ מס׳ 1 להבנת הנשמע:

שים לב לפרטים "הקטנים" שבשאלות – אלה הם הפרטים שעושים את כל ההבדל. לדוגמה, בשאלה 5, התשובה כולה תלויה במילה old.

انتبه إلى "أدق" التفاصيل في السؤال – فهي ما يصنع الفرق. مثلا في سؤال رقم 5 السؤال بالكامل يعتمد على كلمة old (قديم).